

FORTUNE 25 AUTOMOBILE CORPORATION

BUSINESS CASE

INDUSTRY OVERVIEW

Fortune 25 Automobile Corporation

Scope of Work: Provide multiple scrum teams to deliver on key initiatives.

- **Soft Cost Savings:** \$1,423,780.00
- **Guarantee:** 10-day SLA
- **Attrition:** 2%

Cost Savings Calculator:

1. Number of openings: 100
2. Duration: 18 months
3. Managers onboarding: 5
4. Total number of managers – Maintenance: 10
5. Average hourly cost per manager: \$90.00

Onboarding:

Task	VMS	Ledelsea
Hiring managers meet with partner	5	1
Review Resumes	4	0
Interviews / Validation Screens	5	0
Assist with Onboarding and training	1	0

Maintenance:

Task	VMS	Ledelsea
Quality assurance PM	2	0
On-site support issue resolution	3	0
One partner/one point of contact	2	1

Total hours saved: 17,356

Maintenance savings: \$149,940.00

Onboarding savings: \$ 985,325.00

Savings first year: \$1,085,285.00

Savings second year: \$49,980.00

Total Savings: \$1,135,265.00

WHY PARTNER UP WITH LEDELSEA??

Ledelsea's Approach to Contract Resource Development

- Our goal is to provide a quick turnaround time with an average of three days to lock in the finest resources and deliver the resource to our client.
- We pride ourselves in making the process of hiring a reliable resource smoother and easier by taking the burden away from our busy client managers.
- Our team includes group of talented and experienced professionals who focus on resource acquisition, onboarding, management, and retention and acts as an extension of the client's management team.
- We assure that quality and accountability are maintained.

For Whom Is This Model Appropriate?

- Small to large scale businesses who are looking to put together a team of highly capable and enthusiast resources.
- Businesses that are looking for a change due to unsatisfied services, unprofessionalism, and no accountability.
- Companies who need flexible resourcing model that can quickly adapt, maximize operational efficiency and values time and money.

Program Advantages

- Develops a cost-effective, long-term resourcing solution to supplement short/medium surges in qualified resource demand caused by new and ongoing business initiatives.
- Reduce administrative responsibilities resulting from comprehensive resource review and interviewing, as well as the onboarding of new resources.
- Increased team and management productivity by recruiting resources from the market sooner and retaining them.