FORTUNE 500 AGRICULTURE CORPORATION

BUSINESS CASE

INDUSTRY OVERVIEW

Fortune 500 Agriculture Corporation

Scope of Work: Deploy several QAs, Network, Infrastructure, and PMO contract resources.

- **Soft Cost Savings:** $351,099.57
- **Guarantee:** 10-day SLA
- **Attrition:** 2%

Cost Savings:

1. Number of openings: 36
2. Duration: 12 months
3. Onboarding Managers: 4
4. Average hourly cost per manager: $95.00

Comparison of Hours spent by Client Manager:

Task	VMS	Ledelsea
Client Manager meetings with Partner	4	1
Resumes Reviews	4	1
Interviews	2	1
Assist with Onboarding and Training	2	0.5
On-site support issue resolution	2	0

Total hours saved: 5,760.00

Maintenance savings: $14,940.02

Onboarding savings: $ 336,159.55

Total Savings: $351,099.57

WHY PARTNER UP WITH LEDELSEA?

Ledelsea's Contract Resource Development Strategy

- Our goal is to provide a quick turnaround time with an average of three days to lock in the finest resources and deliver the resource to our client.

- We pride ourselves in making the process of hiring a reliable resource smoother and easier by taking the burden away from our busy client managers.

- Our team includes group of talented and experienced professionals who focus on resource acquisition, onboarding, management, and retention and acts as an extension of the client's management team.

- We assure that quality and accountability are maintained.

For Whom Is This Model Appropriate?

- Small to large scale businesses who are looking to put together a team of highly capable and enthusiast resources.

- Businesses that are looking for a change due to unsatisfied services, unprofessionalism, and no accountability.

- Companies who need flexible resourcing model that can quickly adapt, maximize operational efficiency and values time and money.

Program Advantages

- Develops a cost-effective, long-term resourcing solution to supplement short/medium surges in qualified resource demand caused by new and ongoing business initiatives.

- Reduce administrative responsibilities resulting from comprehensive resource review and interviewing, as well as the onboarding of new resources.

- Increased team and management productivity by recruiting resources from the market sooner and retaining them.